

SCIENION is the leading manufacturer of ultra-precise, robust, high performance dispensing automation equipment within the life-science and diagnostic field. Our systems are used from early R&D activities to industrial high throughput manufacturing of innovative diagnostic devices and biosensors. We also offer assay development and contract manufacturing services, offering a spectrum of full solutions involving the full manufacturing process.

**Technical Sales Specialist (Office Based) – Chichester, United Kingdom –  
IMMEDIATE START**

**Key Duties:**

- Sales expertise and knowledge of all Scienion products
- Answering customer enquiries from emails, telephone calls, web hits, exhibition forms etc.
- Scheduling follow ups and Teams Meetings with customers.
- Maintenance of CRM database
- Preparing sales and service quotations
- Inter and intra company communication
- Logistical support for customer visits, conferences, exhibitions and workshops
- Potential attendance of local conferences, exhibitions and workshops
- Potential accompanied visits to customer sites in UK and ROI
- Assist Contract Manufacturing and QMS Departments with document generation and filing

**Requirements:**

- Good communication skills
- Good BSc Life Science degree. MSc or PhD preferred.
- Previous laboratory capital equipment sales experience (academia, pharma, hospitals, clinics, IVD companies)
- Adept at MS Office
- Knowledge of spoken and written German an advantage

**Benefits:**

- Competitive salary
- Good benefits package
- Standard office hours of 0900-1730
- Chichester based
- Joining an expanding team of professionals with good prospects of promotion

If you are seeking a challenging role in a fast-growing professional company, please apply complete with full C.V. to:

Dr. Julian Kirby

Business Development Manager, Scienion UK Ltd.

[j.kirby@scienion.com](mailto:j.kirby@scienion.com)